

ENTREPRENEURIAL DEVELOPMENT SERIES

One of the goals of the REI Women's Business Center Entrepreneurial Development Series is to build a network of women in business who can enhance their problem solving and other leadership abilities through shared perspectives and working together.

2020 Application Process

Consideration for the 2020 WBC Entrepreneurial Development Series will be through an application process and applicants must complete all items listed in this form. Please review carefully for any omissions before submitting. All applications are considered confidential and will be used only for the purpose of the selection process.

The application process is to ensure a class that consists of members from diverse backgrounds, experience and industries. Due to size restrictions of each class, not all qualified candidates will necessarily be chosen. Individuals not selected are strongly encouraged to reapply for the next program. A maximum of **10-12 participants**.

Applications are due by Friday, February 28, 2020

Applicants will be personally notified of the Selection Committee's decision. Acceptance notices will be accompanied with an invoice for the program investment and will be due January 8, 2020.

Program Investment - \$99

While this program is valued at over \$1000, thanks to support from Lobeck Taylor Family Foundation, the investment required from each participant has been reduced to **\$99**. This investment covers program costs, materials and refreshments provided during each session.

Instructions

APPLICATIONS MUST BE TYPED. Please be mindful to:

- Complete each section.
- Limit your answers to the space available in this form.
- Do not send additional information.
- Applications must include the completed 641 form
- Applications must be signed by the applicant.
- Applications must be submitted via email to wbc@reiwbc.org.

Agreement/Commitment

I understand:

- that completion of this application does not ensure my acceptance in the program.

- that it is mandatory I attend all sessions and any absence from the sessions will surrender my participation in the program.
- the purpose of the program, and if selected, will devote the time necessary to complete it. If appropriate, I have the approval and consent of my employer to participate.
- that attendance and participation in the end of session recognition program is a requirement for completion of the class.
- the commitments above and agree to be bound by them in signing this application.

Commitment

This course consists of daytime Group Sessions that will include **all** participants, and will occur weekly for an 8-week period starting in March. Sessions will include training from a highly skilled instructor on topics to benefit the growth and success of your business. Sessions will also include time allotted for a peer-advisory component. This time will be interactive and allow participants to both offer and receive feedback from their peers. Sessions will occur as listed below and will be held at a location to be determined. Once accepted into the program, participants will receive more details regarding the sessions. As with all worthwhile endeavors, this program requires a definite commitment of time on the part of each participant.

Attendance is mandatory for successful completion of the program. Absence from one of the sessions will make the participant ineligible for successful completion of the program. Completion of the enclosed waiver is required for participation in the program.

Dates for 2020

Group Training Sessions – Group 1

Participation - Weekly

Date of Session	Topic of Session	Timeline of Session
March 4, 2020	Speaking with Understanding – Part 1	2:00 pm – 4:00 pm
March 11, 2020	Speaking with Understanding – Part 2	2:00 pm – 4:00 pm
March 18, 2020	Building Trust Among Teams/Clients - Part 1	2:00 pm – 4:00 pm
March 25, 2020	Building Trust Among Teams/Clients – Part 2	2:00 pm – 4:00 pm
April 1, 2020	Conversations for Influence – Part 1	2:00 pm – 4:00 pm
April 8, 2020	Conversations for Influence – Part 2	2:00 pm – 4:00 pm
April 15, 2020	Conflict Management & Resolution – Part 1	2:00 pm – 4:00 pm
April 22, 2020	Conflict Management & Resolution – Part 2	2:00 pm – 4:00 pm

Group Training Sessions – Group 2

Participation-Weekly

May 6, 2020	Speaking with Understanding – Part 1	2:00 pm – 4:00 pm
May 13, 2020	Speaking with Understanding – Part 2	2:00 pm – 4:00 pm
May 20, 2020	Building Trust Among Teams/Clients – Part 1	2:00 pm – 4:00 pm
May 27, 2020	Building Trust Among Teams/Clients – Part 2	2:00 pm – 4:00 pm
June 3, 2020	Conversations for Influence – Part 1	2:00 pm – 4:00 pm
June 10, 2020	Conversations for Influence – Part 2	2:00 pm – 4:00 pm
June 17, 2020	Conflict Management & Resolution – Part 1	2:00 pm – 4:00 pm
June 24, 2020	Conflict Management & Resolution – Part 2	2:00 pm – 4:00 pm

ENTREPRENEURIAL DEVELOPMENT SERIES APPLICATION

Personal Data

Name (Last, First, Middle)	
Business Name	
Address	
City, State, Zip	
Business Phone	
Cell Number	
Email Address	
Date of Birth	
Shirt Size	

Employment (Most Recent to 3 years out)

Date	Employer	Business Type	Job Title	Responsibilities

Business/Professional Affiliations

Organization	Position	Dates Held	Responsibilities

Plans for Growth

1. Do you currently have an Employee Satisfaction Survey? If so, please provide it and how frequently you administer it. If not, be prepared to create one.

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2. Do you currently have a Customer Client Satisfaction Survey? If so, please provide it and how frequently you administer it. If not, be prepared to create one.

3. How do you plan to improve or grow your business in the next 12-18 months? Such as sales, employees, or new markets, etc.

General Information

1. What do you feel are your three greatest strengths?

2. What do you feel are the three most significant problems facing women in business?

3. How can you be actively involved in solving one of these problems?

4. What specific skills/knowledge do you hope to gain from your participation in this program?

Signature _____

Date _____

Employer Signature (if applicable) _____

Date _____

**Submit this entire Commitment/Application form via email to:
Leslie Browand, WBC Coordinator – Tulsa - lbrowand@reiok.org 1-800-658-2823**